

Snow Removal Services RFP #2019-01

Please note the term of this RFP has been changed to the following:
A five (5) year base term with one (1) five-year renewal option

Questions and Answers:

1. Would the Airport Maintenance bay be available if the company has to do repairs on their own heavy equipment?

Answer: When able, Airport Maintenance will work to accommodate a service bay for minor repairs. However, the Pushers will not fit in the service bays.

2. Who provides the sand for the ramp?

Answer: The Airport.

3. Who will be loading the sand into the contractor's spreader truck? Will the Airport do the loading or will the contractor go into the airport sand building and load themselves?

Answer: The Contractor should plan on loading their own vehicles with their own equipment.

4. Who is responsible for the clean-up of the sand after the plowing?

Answer: The Airport.

5. Would you reconsider the size of the sand spreader trucks? Perhaps have one big and one small? It will take many more hours to sand this area with the tiny 1-2 cubic yard spreaders in your specification. You need a spreader at least 6 or 8 yards in size.

Answer: Yes, a 2 cubic yard spreader for the gates and no bigger than an 8 yard spreader for the ramp.

6. Can any of the six (6) Front Bucket loaders 5 cubic yard size be the same as the machines with the 20' pushers? In other words, can we combine any of these or do you require all 14 machines to be separate machines that will work all at the same time?

Answer: All 14 machines need to be separate as some events require pushing and loading to happen at the same time.

7. Where can the dump trucks be staged (offsite or onsite)?

Answer: Onsite

8. The dump trucks are over the road vehicles and they require qualified drivers. Would you consider allowing all dump trucks a one hour notice but no requirement to be staged at the airport? This is a common practice at airports throughout the country. This would be beneficial when soliciting MWBE participation and to reduce the number vehicles parked in the employee lot.

Answer: It would be permissible for all 22 vehicles to be available within a one hour period. Please note that all offsite vehicles would have to be inspected before entering the AOA area.

9. Is there an available on-site location that snow can be dumped?

Answer: Yes, runway 6/24 unless otherwise directed.

10. Where does the contaminated snow and non-contaminated snow run off ultimately go to? Processing Plant, separator, river or lake? In providing a melting alternative, it would be helpful to understand the difference between the two snow dump locations.

Answer: The contaminated snow gets captured in the lagoons then to the Water Waste Management Plant. The non-contaminated snow goes to Ley Creek.

11. Is there a height requirement for the amount snow that is piled up?

Answer: There are no height requirements to the piles on the Airfield. Snow Piles should be removed in a timely matter to the dump location on the old runway 6/24.

12. Who is responsible for the maintenance of the melt pad?

Answer: The Airport.

13. Does the trailer site have access to electric and phone hook ups?

Answer: The trailer site has access to electric only.

14. What is the sewer system status of the trailers?

Answer: You would have to provide a Porta john.

15. How is the fuel being stored? Would the contracted company have to bring in their own fuel trucks? What is the regulations regarding this?

Answer: The contractor would store their own fuel. If the contractor brings in a portable fuel tank, they would need to get a permit. If it is a mobile fuel tanker, they do not need a permit.

16. What is the mandated distance between snow removal vehicles and aircrafts?

Answer: The Airport requires a minimum distance of 30 feet.

17. Approximately how many airplanes sit overnight on the RON Apron?

Answer: Typically one 737 a couple times a week.

18. Who is responsible for plowing the vehicle service roads and Col. Eileen Collins Blvd?

Answer: The Airport.

19. You specify that the contractor is required to have a supervisor and a service truck at the site but you do not list them on page 26 of the RFP to be compensated for. Are we expected to cover the cost in the cost of the loaders or will you be paying for them by the hour? If so, where do we list those rates?

Answer: They should be covered in the cost of the equipment listed.

20. Who is responsible for incurring the cost of badging employees? And how much is it per person?

Answer: The Contractor. It is \$35 per badge.

21. Where can the employee's park, and how will the employees be transported to the equipment on the Secured Area?

Answer: Employees will park in the Overflow Parking Lot. The Contractor is responsible for transport to the Secured Area.

22. How will the Airport notify the snow removal company when services are needed? Will there be partial call-outs? What are the general circumstances for call-outs?

Answer: Notification will happen via phone by the Airport Supervisors or Crew Leaders. General circumstances for call outs would be determined by accumulated snow.

23. What is the expected response time?

Answer: One hour

24. What were the compensation rates in previous years to other companies who were contracted for the snow removal service?

Answer: You would have to send FOIL request to the City of Syracuse for this information.

25. Who was the previous Snow removal services company?

Answer: Ciotti Enterprises, Inc.

26. A "FOIL Request" would require at least 20 business days to process well beyond the deadline date of the bid. Can you provide current rates and or billing information from the current incumbent snow removal contract to all bidders?

Answer: The Syracuse Regional Airport Authority cannot give out this information. This was a bid conducted by the City of Syracuse and the FOIL request would have to go through the City.

27. Can we see what the hours have been for the past 5 years for the contractor who has been doing this work? I realize the City of Syracuse started the contract but I suspect you must have the hours available and it would help the bidding process for the contractors bidding the work now. I can't imagine any disadvantage to the airport of any of the bidders.

Answer: Readily available to us is contract years 2017-18 and 2018-19 to date. Please see the attached "Snow Removal Company Billable Hours" spreadsheet.

28. Can you provide area maps and if possible square footage on areas to be plowed?

Answer: Yes. Please see the attached Map labeled "Snow Removal Contract Reference Map".

29. Can we offer additional services outside the scope of the RFP for future consideration?

Answer: You can offer them, we are not obligated to use any service outside of this RFP. We would have to follow the SRAA procurement policy for any additional services.

30. How were the estimated hours on page 26 of the RFP established?

Answer: The hours are the estimated hours taken from the prior RFP.

31. Are the number of estimated hours listed on the bid for each piece of equipment based on historical averages and if so, over what period of time?

Answer: The hours are the estimated hours taken from the prior RFP.

32. Are the hours in your estimates on page 26 per year or for the total 5 years of the contract?

Answer: The hours are per year.

33. The hours for the spreader truck are estimated on page 26 of the RFP at 30 hours. How was this determined? It seems incredibly low.

Answer: The spreader should be available on request.

34. Are the estimates for each piece of equipment of that size or are they for a total of all the machines in that description? For example: You have 888 hours for All-wheel drive vehicles with 20' pusher blades. Is the 888 hours for each of the 8 vehicles of this type? Thus equaling 7,104 hours? Or is the 888 hours the grand total for all 8 machines meaning each one would be estimated to work 111 hours.

Answer: This 888 hours is the grand total for all 8 machines meaning each one would be estimated to work 111 hours.

35. Can we provide our good faith efforts results in terms of M/WBE prior to contract execution if awarded rather than with the bid?

Answer: No, as mentioned in the Pre-Bid Conference, all MWBE and SDVOB information and GFE's must be provided with the Bid.

36. Would you consider delaying the bid deadline by 30 days to allow for proper research and to obtain the best options to meet your needs? This seems rushed considering the MWBE & SDVOB participation requested. This is a very large, but hourly contract that also requires some careful consideration in order to meet all the objectives. Additional time would help improve the quality of the bidder's results.

Answer: No

37. Does this contract pay standard or rate pay?

Answer: We do not understand this question.

38. Will there be a requirement to pay Prevailing wage rates? If so, what are those rates?

Answer: The determination of requirement will be decided by the Contractor.

39. The RFP states equipment to be on site October 15 through May 15, is there going to be a separate line item for monthly pricing for our staging of equipment to be onsite for the 7 months and we charge an hourly rate for when its operational?

Answer: No

40. Why is the airport planning to do some of this work themselves? During the bus tour we were told that sometimes with light snowfalls, the airport will do the work in-house rather than call the contractor in. If the contractor cannot be assured of doing this work each and every time it snows, the risk of not getting enough income to cover the equipment costs increases and drives up your costs per hour.

Answer: N/A

41. Can you provide the sign in sheet for the meeting today?

Answer: Yes, see attached sheet labeled "Sign in Sheet".

42. Can you tell us what the Insurance Requirements will be?

Answer: Yes, please see attached sheet labeled "Insurance Requirements"